ERC Script

Hi, this is Jacob Wilson I'm calling you from **US ERC,** how are you doing today? (Great, good to know that)

(Employee Retention Credits: Which is a compensation from the government for all those businesses who were financially affected during Covid 19) So were you financially affected during Covid?

We are reaching out to business owners who were financially affected during Covid 19 and we are providing you complete details on how this program works and how this can get you up to $26000

Per employee. So are you the Business owner?

And were you financially affected during Covid? If YES

How were you affected?
like

- Disruption in the supply chain
- Loss of revenue
- Slow down the business
- Shuttering down the business?

Oh, I am sorry to hear that, I understand that was a challenging time for many businesses around the world that's why we are helping businesses to qualify for up to **$26,000 per employee** through this funded program. So,

Qualifying Questions:

1. May I know how many W2 employees you had during covid? Must be more than 3
    - "Were any of these employees' family members?" Must be No

2. Have you filed for the ERC Benefit before or have you applied for the ERC or not?

3. Was your company incorporated before or after Feb 15th, 2020? I mean was your business registered before or after Covid?

4. Did you apply for a PPP loan? Are you familiar with the paycheck protection program?

Great

5. So, what is the name of your company?
   - And what kind of a company is it? (OR what type of Business do you own?)

Now in case we got disconnected is this the best callback number to reach you back? Read the number that is mentioned in the dialer

6. What is a good email for you to send all the documents on your email?

7. Are you still residing in the state of MI, IN… if yes then okay what is your zip code down there?

Perfect

Now everything is done here, I'm going to transfer this call to my consultant who's going to guide you further and answer any questions u have so for the sake of introduction can I have your first and last name, please? After having the customer's name greet him with
thank you so much

Stay with me I'll be right back within 20 30 seconds.